

Message Text

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ORIGIN OPIC-06

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 COME-00 /036 R

DRAFTED BY OPIC/ID/MEA:CHMIDDLETON:JMB

APPROVED BY EB/IFD/OIA:RJSMITH

OPIC/P:MTMAYS

OPIC/ID/VP:GRCOOPER, JR.

OPIC/GC:GDMORGAN

EB/IFD/OIA:DHSTEBBING

COMMERCE:PHALE (CLEARED IN DRAFT)

NEA/ARP:COCECIL

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O 192305Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA IMMEDIATE

INFO AMEMBASSY PARIS IMMEDIATE

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E.O. 11652: N/A

TAGS: EINV

SUBJECT: ENERGY 76 EXHIBITION

1. GEORGE HENRY KHELLA, VP AND GEN MGR OF PATENTS INT'L AFFILIATES (SAUDI ARABIA) LTD (PIA), P.O. BOX 5700, JEDDAH CALLED ON OPIC PRES, MARSHALL T. MAYS ON JAN. 6 TO REQUEST OPIC SUPPORT FOR ENERGY 76, A COMMERCIAL EXHIBITION ON ENERGY TO BE SPONSORED BY SAUDI ARABIANS IN PARIS NOV 2-4. KHELLA SAID PRIMARY SPONSOR WAS ABBAU AND ZAINI, OWNERS OF PIA (SAUDI ARABIA), BUT THAT AN EXECUTIVE COMMITTEE OF SOME OF THE MOST PROMINENT SAUDI ARABIAN BUSINESSMEN WOULD MEET ON JAN. 20 TO DECIDE WHETHER THE PROJECT SHOULD GO FORWARD. KHELLA REQUESTED OPIC LETTER OF SUPPORT TO BE PRESENTED AT THAT MEETING.

2. OPIC ENDORSES GENERAL OBJECTIVES OF EXHIBITION TO
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BRING TOGETHER U.S. AND OTHER WESTERN TECHNOLOGY WITH ARAB

PETRO DOLLAR CAPITAL FOR THE PURPOSE OF CREATING NEW ENERGY TECHNOLOGIES AND APPLYING EXISTING TECHNOLOGIES TO HELPING THE DEVELOPMENT OF THE ARAB COUNTRIES, PARTICULARLY THE POORER ONES. HOWEVER, AT THIS POINT OPIC CANNOT GIVE SPECIFIC ENDORSEMENT OF SUPPORT TO THE EXHIBITION BECAUSE OPIC DOES NOT KNOW WHETHER PIA (SAUDI ARABIA) IS COMPETENT TO ORGANIZE SUCH AN EXHIBITION. THERE ARE SOME NEGATIVE REPORTS ON PREVIOUS PIA (US) EXHIBITIONS IN BEIRUT AND

SWITZERLAND. EVEN IF ORGANIZERS ARE COMPETENT, OPIC DOES NOT UNDERSTAND ARAB NEEDS WELL ENOUGH TO KNOW IF THIS TYPE OF EXHIBITION WOULD BE HELPFUL TO THEM.

3. OPIC REQUESTS EMBASSY TRANSMIT ENCLOSED LETTER NOT LATER THAN JAN 20, PROVIDED EMBASSY CONCURS IN THIS APPROACH: "DEAR MR. KHELLA: THIS LETTER RESPONDS TO OUR CONVERSATION OF JANUARY 6, 1976 IN WHICH YOU DESCRIBED AN ENERGY EXHIBITION YOUR COMPANY WILL BE ORGANIZING IN PARIS THIS NOVEMBER. WE SUPPORT IN PRINCIPLE THE PROMOTION OF COMMERCE BETWEEN THE U.S. AND ARAB COUNTRIES. WE ESPECIALLY SUPPORT IN PRINCIPLE U.S. AND ARAB JOINT VENTURES WHICH RESULT IN "TRIANGULAR INVESTMENTS" FOR THE BENEFIT OF THE POORER ARAB COUNTRIES.

---WE UNDERSTAND YOU WILL FORWARD TO US IN LATE FEBRUARY DETAILED INFORMATION ABOUT THE ORGANIZATION OF ENERGY 76. UPON RECEIPT OF THIS INFORMATION WE WILL DETERMINE WHETHER WE CAN PROVIDE THE EXHIBITION THE SUPPORT YOU REQUESTED. SINCERELY YOURS, MARSHALL T. MAYS, PRESIDENT." KISSINGER

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TECHNOLOGICAL EXCHANGES, EXHIBITS
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Draft Date: 19 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
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Disposition Reason:
Disposition Remarks:
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